

Message Text

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51

ACTION TRSE-00

INFO OCT-01 EA-07 ISO-00 FS-01 OMB-01 COME-00 EB-11 AID-20

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FM AMEMBASSY SAIGON

TO SECSTATE WASHDC 6809

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E.O. 11652: N/A

TAGS: EFIN, VS

SUBJ: CURRENCY USE PAYMENTS

REFS: A) STATE 164993; B) STATE A-6818

1. AS NOTED IN REF A, GVN HAS BEEN MAKING CURRENCY USE PAYMENTS (CUP) AT OFFICIAL EXCHANGE RATE RATHER THAN COMMERCIAL BANK SELLING RATE WHICH IS SOMEWHAT MORE THAN ONE PERCENT HIGHER. WE BELIEVE IT IS IN USG INTEREST TO CONTINUE COLLECTING CUP AT THIS RATE, RATHER THAN COMMERCIAL BANK SELLING RATE.

2. FOREIGN EXCHANGE SYSTEM IN VIETNAM IS CONTROLLED BY NATIONAL BANK (NBVN) WHICH HAS MONOPOLY ON ALL FOREIGN EXCHANGE TRANSACTIONS. NBVN BUYS AND SELLS FOREIGN EXCHANGE AT OFFICIAL EXCHANGE RATE (CURRENTLY 510:1) PLUS 0.5 PERCENT COMMISSION. OTHER THAN USDO, NBVN DEALS ONLY WITH COMMERCIAL BANKS WHO ARE AUTHORIZED TO DEAL IN FOREIGN EXCHANGE ON BEHALF OF NBVN (INTERMEDIARIES AGREES). THESE INTERMEDIARIES THEN SELL FOREIGN EXCHANGE AT RATE THAT INCLUDES ANOTHER 0.5 PERCENT COMMISSION, PLUS A SPECIAL COMMISSION OF ONE PIASTER PER DOLLAR, PLUS A VALUE ADDED TAX OF 10 PERCENT OF TOTAL COMMISSION, RESULTING IN PREVAILING RATE OF EXCHANGE AS OF THIS DATE OF 516.7 PIASTERS PER DOLLAR, THOUGH SOME BANKS WILL REDUCE THEIR COMMISSION. IN OUR VIEW, SELLING RATE, EXCLUSIVE OF COMMISSIONS AND TAXES, IS OFFICIAL EXCHANGE RATE AND THIS IS RATE AT WHICH CUP SHOULD BE PAID. BUYING RATE IS THE REVERSE OF THE ABOVE AND IS CURRENTLY

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503.3 PIASTERS PER DOLLAR.

3. U.S. EMBASSY, IN PERSON OF USDO, IS ONLY NON-BANK INSTITUTION THAT IS PERMITTED DIRECT ACCESS TO NATIONAL BANK. USDO BUYS PIASTERS AT OFFICIAL RATE WITHOUT PAYMENT OF COMMISSIONS AND TAXES. THUS SELLING AND PREVAILING RATE OF EXCHANGE FOR USG IS OFFICIAL RATE. NBVN HAS OCCASIONALLY TRIED TO GET US TO PAY COMMISSIONS ON OUR PIASTER PURCHASES, BUT WE HAVE THUS FAR MANAGED TO RETAIN OUR PRIVILEGED POSITION. SHOULD WE INTERPRET SELLING RATE AS THAT RATE WHICH COMMERCIAL BANKS CHARGE, WE WOULD VERY LIKELY HAVE TO PAY COMMISSIONS ON OUR PURCHASES, RESULTING IN ADDITIONAL COSTS TO USG.

4. MISSION THEREFORE INTENDS TO CONTINUE TO ACCEPT CUP AT OFFICIAL RATE OF EXCHANGE. DECON 9/6/73
MARTIN

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NNN

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